Assignment for week 13

1. Shift all Existing Clients to SC
2. S-60 with Sales M.D.O.
3. Start MeCA EM
   - Align Sales Staff telling - First 4-6 weeks Scores will Not be Counted
4. Your Guiding Principle is F.E.B. Profits
5. For this your focus should be NBD-CRR
   - NBD – CRR :-

     Separate SC

     4x Separate Sales Team

     Separate FMS
6. Pitch: - Zoom + System Master
   - Ask for 7 min zoom meeting
7. Retail - Target 3-4 stores in 2026
8. Go Home at 6.30 Daily
9. Hire a Sales Trainer + Sales Auditor
10. Roll Out your Training Process

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