OPPORTUNITY MAP FOR DADI

Goal: find a proven, scalable industry gap where family relationships and India market-entry capability create an unfair advantage — then learn the sector and progressively localise / vertically integrate.

Preferred entry model Foreign/proven technology → India partner/JV or exclusive commercialisation → sales & service → local assembly/manufacturing → Indian R&D;/IP → exports

AREA	INDIA SCALE / GROWTH	WHY IT INTERESTS ME	WHAT IS STILL UNKNOWN	NEXT STEP WITH DADI
1. Defence / Autonomous Systems Current leaning: HIGH	■**1.78 lakh cr** defence production FY25–26. Govt target: ■**3 lakh cr by 2029**. Exports: ■38,424 cr.	Strong fit with engineering, AI, sensing, drones and autonomy. Potential for defensible IP and very large scale.	Exact buyer pain / gap. Generic drone assembly looks crowded. Need to test mission compute, navigation, datalinks, edge AI, sensor fusion and validation.	**Introduce me to buyers/problem owners**: armed forces, DRDO, OEMs, procurement/trials people. Ask: what is still imported or repeatedly fails?
2. Semiconductors Current leaning: HIGH	**~US$64bn in 2026 → ~US$200bn by 2035** projected. Large new fab / OSAT / supplier ecosystem being built.	Strong technical fit and huge structural tailwind. Opportunity may be in 'picks & shovels', packaging, materials, equipment subsystems or specialised edge compute — not a giant fab.	Which inputs are still imported? Why not localised? What can enter with tens of crores rather than thousands?	**Pallam Raju / ASIP introduction** if possible. Ask OSAT/fab operators what they wish they could source locally and which foreign suppliers want India partners.
3. Advanced Food Preservation Current leaning: EXPLORE	India food processing: **~US$535bn FY26** estimate → **~US$700bn by 2030** projected. Sector GVA grew ~6.55% p.a. over the last 9 years.	Interesting if a proven foreign technology has limited India presence and needs a local commercial / regulatory partner. Could reach revenue faster than deep-tech R&D.;	Need a specific technology/company, not 'food preservation' broadly. Screen PEF, HPP, advanced drying, aseptic systems, active packaging, etc. Some already have Indian partners.	**Who originally told you about NZ / German / Swiss / French / Spanish preservation?** Get the company/person name and test whether they want an India partner/JV.

WHAT I WANT FROM DADI NOW

1	**Introductions, not more ideas.** One semiconductor operator, one defence buyer/problem owner, and the source of the food-preservation lead.
2	**Foreign companies blocked or slowed entering India.** Which proven companies have needed policy approvals, localisation, government access or a credible Indian partner?
3	**Her pattern recognition.** “When you built/grew businesses like Amadeus India, what told you this was an opportunity worth pursuing?”

FILTER BEFORE INVESTING

Only move forward if: ① a real buyer confirms the problem ② the current solution is imported / inadequate ③ a credible foreign partner or recruitable technical team exists ④ entry capital is staged and manageable ⑤ there is a path from distribution/integration into local manufacturing or proprietary IP ⑥ the market can plausibly support a ■1,000+ crore company.

Current working view: Defence/autonomy and semiconductors deserve the deepest diligence because they best match my technical interests and long-term scale ambition. Food preservation stays alive specifically as a foreign-technology / India-market-entry opportunity, where speed to revenue could be much faster.

Market figures are market/production size, not stock-market capitalisation. Sources used: Government of India/PIB, IESA/EY reporting, IBEF/Invest India. Figures are directional for opportunity screening and should be refined for a specific sub-sector before investment.